



*Presents*

# Crisis Negotiations for Incident Commanders

**16 hours | Two days | Tuition \$249 – POST Plan IV**

**Description:**

This two-day course is designed to give a comprehensive overview of the organization, operation, and capabilities of the Crisis Negotiations Team. This class is for the officer, sergeant, lieutenant, or executive who can find himself/herself in command at a hostage taking, barricaded subject situation, or other critical incident.

Students will recognize the role a Crisis Negotiations Team plays in incident resolution and liability mitigation. The student will be exposed to case studies and will participate in tabletop classroom exercises.

This course is presented entirely from the practitioner's perspective through interactive discussion, practical exercises, and specific case studies examining real challenges of commanding a negotiations related incident. Our experienced instructors have extensive experience in the very relevant disciplines of crisis negotiations, tactical response, and incident command.

**Topics:**

Role of the Negotiator // Role of the Incident Commander // Overview of Negotiations// Approaches to Traditional Negotiations // Crisis Negotiations Team Structure // Intelligence Gathering // Subject Types // Risk Assessment // Liability Issues// More...

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